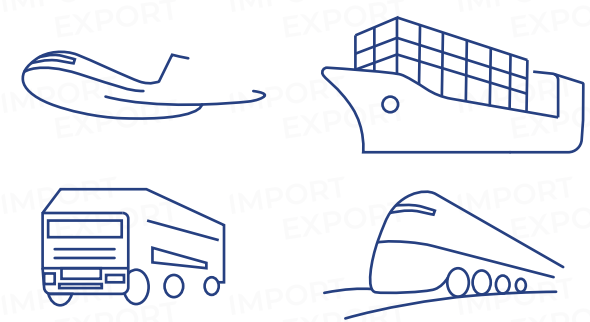


INCOTERMS 2020



PASSING OF RISKS
ПЕРЕХОД РИСКОВ

PRINCIPAL TRANSPORT
ВИД ТРАНСПОРТА

Letter	Incoterms Description	Incoterms Code	Seller Obligations	Buyer Obligations	Passing of Risks	Principal Transport
E	ФРАНКО ЗАВОД Ex works	EXW	Factory	Transport, Insurance, Unloading, Customs	At factory	Any
	ФРАНКО ПЕРЕВОЗЧИК Free carrier	FCA	Factory, Loading	Transport, Insurance, Unloading, Customs	At carrier's place	Any
F	СВОБОДНО ВДОЛЬ БОРТА СУДНА Free alongside ship	FAS	Factory, Loading, On Board	Transport, Insurance, Unloading, Customs	At ship	Sea
	СВОБОДНО НА БОРТУ СУДНА Free on board	FOB	Factory, Loading, On Board	Transport, Insurance, Unloading, Customs	At ship	Sea
C	СТОИМОСТЬ И ФРАХТ Cost and freight	CFR	Factory, Loading, On Board, Transport	Insurance, Unloading, Customs	At destination port	Sea
	СТОИМОСТЬ, СТРАХ. И ФРАХТ Cost, Insurance and freight	CIF	Factory, Loading, On Board, Transport, Insurance	Unloading, Customs	At destination port	Sea
	ПЕРЕВОЗКА ОПЛАЧЕНА ДО Carriage paid to	CIP	Factory, Loading, On Board, Transport, Insurance	Unloading, Customs	At destination place	Any
D	ПЕРЕВОЗКА И СТРАХ. ОПЛАЧ. ДО Carriage and Insurance paid to	CPT	Factory, Loading, On Board, Transport, Insurance	Unloading, Customs	At destination place	Any
	ДОСТАВКА НА МЕСТО ВЫГРУЗКИ Delivered Named Place Unloaded	DAP	Factory, Loading, On Board, Transport, Insurance, Unloading	Customs	At destination place	Any
	ПОСТАВКА В ПУНКТЕ Delivered at place	DPU	Factory, Loading, On Board, Transport, Insurance, Unloading	Customs	At destination place	Any
	ДОСТАВКА С ОПЛАТОЙ ПОШЛИН Delivered duty paid	DDP	Factory, Loading, On Board, Transport, Insurance, Unloading, Customs	None	At destination place	Any

**BASIC GROUP
ОСНОВНЫЕ КАТЕГОРИИ**

- E** Ex works
- F** Free
- C** Carriage
- D** Delivered

**SELLERS OBLIGATIONS
ОБЯЗАННОСТИ ПОСТАВЩИКА**

- ВЫВОЗ С ПРОИЗВОДСТВА
- ОПЛАЧЕНО
- ПЕРЕВОЗКА
- ДОСТАВКА



**EXPENSES & RISKS
ЗАТРАТЫ И РИСКИ**

ОБЯЗАННОСТИ ПРОДАВЦА
SELLER'S OBLIGATIONS

ОБЯЗАННОСТИ ПОКУПАТЕЛЯ
BUYER'S OBLIGATIONS